



Highrise Consulting, Inc.
www.highriseconsulting.com

Capability Presentation



Corporate Summary

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Revenue

2015 - \$14M

2014 - \$12M

2013 - \$7.5M

2012 - \$5.0M

2011 - \$3.5M

2010 - \$3.0M

2009 - \$2.5M

2008 - \$1.0M

2007 - \$250K

- Complete Software Development Life Cycle
 - Primary Domain is Healthcare IT
 - Strategic Software Development

- Program Support and Technology Capabilities
 - Strong Grants Management Expertise
 - Strong electronic Research Process Expertise

- Focus on Federal Clients and Teaming Partners
 - Direct and Partnership Procurement Vehicles
 - Custom Implementation Using Proven Methodology and Stakeholder Driven Implementation

- Sound Business Infrastructure
 - Low Overhead
 - Experienced Senior Business, Management, and Technical Teams



The Highrise Advantage

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*How can
we help you?*

- Experienced Firm
 - ▣ Nimble management team
 - ▣ Low overhead infrastructure model
 - ▣ Very low employee turnover rate
- Proven Performance
 - ▣ Our clients are our reference
 - All contract references available upon request
- Software Development
 - ▣ Complete SDLC Support in all disciplines
- Biomedical Grants Management
 - ▣ Vast NIH Grants management expertise
- Federal Budget Estimation, Formulation, and Execution
 - ▣ Prime experience supporting NIH Office of Budget



Technical Team

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Highrise's strong technical team delivers innovative, well-managed solutions for our clients.

Strong and Agile Team That Includes:

- ▣ Project Managers
- ▣ Subject Matter Experts / Business Analysts
- ▣ Requirements Analysts
- ▣ Software Architects
- ▣ Software Developers
- ▣ Software QA Specialists / Testers
- ▣ Configuration Managers
- ▣ Database Admins
- ▣ System Admins
- ▣ IT Security Specialists
- ▣ SharePoint Architects/SMEs/Developers/GUI Designers
- ▣ Office 365 Architects/SMEs/Developers/GUI Designers
- ▣ Functional Helpdesk Agents



Corporate Excellence

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Highrise is driven to perform and ultimately to exceed our clients' expectations.



- 98% D&B Open Ratings Status



- Received Multiple NIH Director Awards
- Received Multiple NIH Positive Impact Awards



- Multiple Client Letters of Appreciation



Subject Matter Expertise

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*Highrise-built
systems support
multiple
Organizations*

- ▣ NIH – electronic Research Administration (eRA)
- ▣ HHS - Grants.gov System Integration at eRA
- ▣ NIH and Agency Partners Grants Management
 - AHRQ, FDA, CDC, SAMHSA, and VA
- ▣ NIH – Office of Budget – Budget Formulation, Estimation and Reporting
- ▣ HHS - Payment Management System
- ▣ NIH – Division of Program Coordination, Planning, and Strategic Initiatives (DPCPSI) – various projects



Technical Expertise

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ORACLE

Microsoft



- Structured Software Development:
 - Object-oriented Programming
 - N-Tier Architectures and Distributed Databases
 - J2EE, .NET, ColdFusion, Oracle, MS SQL
 - SharePoint, SharePoint Online, and Office 365 (MS Certified Gold Competency)
- Development Methodology:
 - EPLC, SDLC, Iterative RUP, Agile
- Management Methodology:
 - Six Sigma, PMI, CMMI
- Quality Management:
 - Test Case Design, IV&V
- Operations and Service Desk:
 - ITIL



Current Projects at NIH

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Highrise offers the deepest set of expertise specific to NIH's electronic Research Administration (eRA) and NIH Office of Budget



- NIH Office of Extramural Research/eRA Biomedical and Related Research Grant Application Support Services
Prime: Highrise (2015 - Present)
 - Provide Service Desk, Communication, Documentation, Account Management, Partner Engagement Support, Training, and Functional Testing support.
 - Support end users including, applicants, grantees and federal staff and provide guidance and service request fulfillment services related to the tools and systems involved in electronic processing of grants.

- NIH Office of Extramural Research/
eRA Systems Engineering Support Services
Prime: ICF International (2008-2013, 2013 – present)
 - System and Software Analysis
 - Architecture Support, Test Support
 - Configuration Management
 - Software Development Life Cycle Definition
 - Performance Engineering



Current Projects at NIH (continued)

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*All Deliverables
are On Time and
Within Budget.*

- NIH Office of Extramural Research/eRA Software Development Support Services
Prime: SAIC/Leidos (2008-14, 2014 – Present)
 - Prototype New Technologies and Software Upgrades
 - Maintain and Enhance Existing Software Applications
 - Develop New Software Applications

- NIH Office of Extramural Research/eRA Operations
Prime: TISTA Science and Technology, (2012-2015, 2015-current)
 - All aspects of eRA Systems Operations support, including Database Administration, System Administration, Middle-Tier Administration, all environments support
 - Production support, deployment support
 - Application security

- NIH Office of Director/Office of Budget
Prime: Highrise 2011- current
 - Project Management, System and Software Analysis, Application Architecture, Design and Development, Testing, Configuration Management, Production Support, Training



Current Projects at NIH (continued)

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Highrise delivers value to clients through expertise and commitment of qualified staff.

- Office of the Director/Office of AIDS Research (OAR) - AIDS Budget System development
Prime: Highrise, 2013 - Current
 - Project Management, Requirements Management, Systems Analysis and Design, System Development, Documentation and Training

- Office of the Director/Division of Program Coordination, Planning and Strategic Initiatives support (DPCPSI)
Prime: Highrise, 2014 - Current
 - IT Services for Biomedical Research, Health Sciences, and Healthcare
 - Digital Government
 - Integration Services, Software Development
 - SharePoint Development and Customization
 - SharePoint Intranet, Project and Team Collaboration sites

- Division of Payment Management, Health & Human Services
Prime: DMI, 2014-Current
 - Software Development, Database Administration
 - Enterprise Data Integration



Corporate and Contract Alliances

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With our partners, Highrise can support complex healthcare systems regardless of program size.





Contract Vehicles

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Highrise offers a number of vehicles to provide timely, cost-effective solutions.



General Services Administration Federal Supply Schedule

- Contract Name: GSA Schedule IT 70
- Contract Number: GS35F0236W
- Program Ceiling: N/A
- Type of Task Orders (TO): FFP, T&M



NIH Government-wide Agency Contracts (GWACs)

- Chief Information Officer: Solutions and Partners 3 (CIO-SP3)

Prime Partners:

- Large Biz: Maximus
- Small Biz, SDVO and 8(a): multiple non-exclusive partners



NIH Blanket Purchase Agreement (BPA)

- Information Technology Professional Services
- 500K max per Task Order



Summary

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*Highrise is
qualified,
progressive, and
easy to partner
with.*

Highrise is an Excellent Partner

- Technical Expertise
 - Subject Matter Experts: HHS/NIH ecosystems
 - General IT Experts: Full Life Cycle Capabilities
- Corporate Structure
 - Small / Agile / Client-Focused
 - Low Overhead
 - Strong Infrastructure
- Systematic Approach
 - Proven Process / Methodology
 - Proven Management
 - Proven Quality Leaders